



Invitation to Tender
Official Equipment Supplier for
AIBA Youth Men & Women
World Boxing Championships Budapest 2018

Introduction

The International Boxing Association (AIBA) is the governing body for Boxing and the sole representing member for this sport at the International Olympic Committee (IOC).

As part of its statutory objectives, AIBA organizes its own international and multi-continental competitions/events. In August of 2018, AIBA will organize the AIBA Youth Men & Women's World Boxing Championships (the Event), which is to be held in Budapest, Hungary on **August 20 - 31, 2018**.

AIBA wishes to select a company to provide boxing equipment for the Competitions (the Company). For this purpose, AIBA intends to organize a tendering process (the Tender).

Definitions

In this Invitation to Tender, unless the context otherwise requires, the following words and phrases shall have the following meanings:

“AIBA Website” means the internet website located at www.aiba.org;

“Confidential Information” means all information or data disclosed by or on behalf of a Party (in whatever medium including in written, oral, visual or electronic form) including all business, financial, commercial, technical, operational, organizational, legal, management and marketing information;

“Designations” means “Official Supplier of AIBA” / Official Equipment Supplier of AIBA Youth Men & Women World Boxing Championships Budapest 2018;

“Event(s)” means AIBA Youth Men & Women World Boxing Championships Budapest 2018,

“Products” means boxing gloves, headguards, bandages, uniforms for officials and uniforms for competition of a model made in accordance with AIBA Technical and Competitions Rules;



The Tender

The AIBA Licensing program represents the opportunity of becoming the exclusive supplier of boxing equipment for AIBA Competitions where the licensees will promote their brands and exploit their trademarks, names and logos. Furthermore, AIBA offers the use of its logo in association with the event.

In exchange, at the end of the tender, the winner licensee will sign an agreement with AIBA on the basic following terms:

Required Quantities of Equipment						Additional Financial Offer
Gloves	Head-guards	Bandages	Surgical Tape	Packages for all medallist	Uniform	USD_____
336	336	900 pairs of rolls	400	85	30	

Note: Full details available in Appendix 2

In addition, a strong bid may include charitable provision of boxing equipment for the training area (24m x 11m) which, at the conclusion of the competition, will be donated to a designated gym jointly decided by the LOC and AIBA, as well as provision of the competition rings used in the FOP.

In consideration of the equipment supplied for events above mentioned, AIBA grants the licensee the following non-transferable, worldwide basic rights during the term:

Rights

- To use the Designations in connection with the licensed Products.
- To display the Event logo on the Products, promotional materials, packaging, and in electronic form on the Company’s Approved Website, in all cases in connection only with the promotion and sale of the licensed Products.
- To require AIBA to use its best endeavors to provide up to 25 tickets for each Event at which the Company is designated as sponsoring, subject to ticket availability and subject to the Licensee giving at least 30 days’ prior written notice, and provided that all associated costs (including travel, accommodation and subsistence) in relation thereto shall be borne by the company

Media Promotion

- To participate in selected promotional or digital campaigns of AIBA as AIBA may determine (in its sole discretion) from time to time, provided that all costs of and liability arising from such participation shall be borne solely by the company.



Events

- The possibility to have one (1) stand at the Competitions venue, for the purpose of promoting and selling its general merchandise, provided that the size and location of the stand and range of products on display has been agreed by AIBA and LOC in advance. All associated risk and costs (including transportation and set-up of the stand and merchandise) must be borne by the Company. The Company must make a request to AIBA in writing in advance and obtain written approval from AIBA. AIBA reserves the right to reasonably refuse such a request.
- To place the Company's logo on one (1) or more of the 'toblerones' around the ring at the Competitions. AIBA shall have discretion to decide on the final number of 'toblerones' on which the company's logo shall be placed. The size and all other specifications to be subject to approval by AIBA in advance. All costs associated with producing the 'toblerones' must be borne by the company.
- To place the Company's logo on the official backdrop of the event that the Company is sponsoring. AIBA shall have discretion to decide on the positioning and the final number of appearances of the logo on the backdrop. The size and all other specifications to be subject to approval by AIBA in advance. The Company must submit the electronic files of the official logo to AIBA at least one (1) month before the event.
- To place the Company's advertising on the LED panels of the Event that the Company is sponsoring, or static advertising board if LED panels are not available. AIBA shall have discretion to decide on the rotation order and the final number of appearances of the animated advertising on LED and on the number of static boards. The size and all other specifications to be subject to approval by AIBA in advance. The Company must submit the electronic files of the official logo to AIBA at least one (1) month before the event.
- Additional advertisement is available subject to the negotiation with AIBA.

Bidding Process

The bidding process will be open from **June 22, 2018** until **July 5, 2018**.

Bidders are reminded to submit the enclosed Statement of Undertakings (Appendix 1) and any additional bidding documents before the deadline of **July 5, 2018** in accordance with the instructions set out herein. Only fully completed applications will be evaluated.



Condition of Bidding

The term of the Supplier Agreement will be from the signing of the agreement to **September 1, 2018**.

Supply of Products

Obligation. As consideration for the rights granted herein, the Company shall supply to AIBA (or any third party designated by AIBA) the Products pursuant to Appendix 2. For the avoidance of doubt, such supply of Products shall not give rise to any other consideration to be paid by AIBA to the Company.

Place and Date of Delivery

The Products shall be delivered at the place(s) and date(s) indicated by AIBA. All costs relating to the export, import, insurance and transportation of the Products shall be borne by the Company.

Covenants of The Parties

During the Term, and subject to the terms and conditions of this tender, the Parties covenant as follows:

The Company shall manufacture and supply the Products in compliance with applicable Law and industry and ethical standards, specifically all the laws of where the Championships will take place.

In case of success in the tender, the Company is required to settle the payment of any additional offer **within seven (7) days upon signing of the agreement**

Evaluation and Selection Criteria

AIBA will evaluate all received information and documents based on the following evaluation criteria to appoint the Company as the official supplier of the above-mentioned events:

- a) Any VIK or financial offer in addition to the minimum requirement set out on Appendix 2 of this document
- b) Proposed brand promotion and marketing plan on the leadup to the Events and onsite
- c) Overall profile of the company – credibility, experience and history



AIBA Contact Details

Should you have any questions, please do not hesitate to contact:

AIBA Headquarters

Telephone: +41 21 321 27 77

Email: Wan-Ching.CHO@aiba.org or sport@aiba.org

Address:

AIBA - International Boxing Association

Maison du Sport International

Avenue Rhodanie 54

1007 Lausanne Switzerland



Appendix 1

Appendix 1: Statement of Undertaking

Name of company: _____

Tax number: _____

Address: _____

Referred to hereinafter as the “Company”, hereby expresses interest in participating in the Tender for AIBA Official Suppliers for AIBA Youth Men & Women World Boxing Championships Budapest 2018, and undertakes that:

1. No information provided, nor representations made to AIBA are false, inaccurate or misleading;
2. None of the Company’s representatives or employees shall make any form of public announcement or statement relating directly or indirectly to AIBA, the Invitation to Tender resulting from the Tender to any media without the prior written approval of AIBA and that any non-compliance will lead to the penalty of being held responsible for any damages caused;
3. It (and its officers, employees, agents and advisers) shall keep confidential the terms of this Invitation to Tender and any information relating to affairs or business of AIBA which comes into its possession in relation to this Invitation to Tender, it shall not disclose confidential information (or any parts of it) to any third party without the prior written consent of AIBA, which may be given or withheld in its absolute discretion (save, where required by law) and it shall only be entitled to use confidential information for the purpose of the Tender;
4. All intellectual property and commercial rights in relation to AIBA, the Competitions and/or the Tender and any proposals resulting from the Tender shall belong and/or accrue exclusively to AIBA;
5. It is capable of and shall comply with all legal provisions contained in the Invitation to Tender or otherwise agreed in writing with AIBA;
6. AIBA shall not be held responsible for any costs, expenses and/or liabilities incurred in by the Company in the preparation and submission of the information and/or documentation in response to the Invitation to Tender and/or any responses to requests for further information by AIBA;
7. Any association with AIBA or the Competitions in any manner whatsoever without AIBA’s prior written approval is strictly prohibited;



8. AIBA shall not be required to invite the Company to participate in the Tender and reserves the right to organise any services related to the Tender itself or to re-open part of or the entire tendering process at a later stage;
9. This statement of undertaking and any related documentation shall be governed by and construed in accordance with the substantive laws of Switzerland. The place of jurisdiction shall be Lausanne, Switzerland.

By submitting this Statement of Undertaking, I/we confirm that I/we have read and understood the foregoing terms and conditions issued by AIBA regarding the process for selection of a candidate(s) to provide the related services and agree that the Company that I/we duly represent is/are bound by such terms and conditions.

Signature: _____

Name and Title: _____

Place: _____ Date: _____

Official Stamp:



Appendix 2

Items	Specs	Amount	Total	
AIBA Approved GLOVES (10 Oz)	Red	168	336	
	Blue	168		
HEADGUARDS	Red	S	60	336
		M	60	
		L	28	
		XL	20	
	Blue	S	60	
		M	60	
		L	28	
		XL	20	
BANDAGES	By roll 20% 2.5m X 5.7cm 30% 3.5m X 5.7cm 50% 4.5m X 5.7cm	900 pairs of rolls	900	
SURGICAL TAPE	5 cm preferably red & blue	400	400	
UNIFORMS	unites per size per colour	S	6	30
		M	6	
		L	6	
		XL	6	
		XXL	6	
Packages for Gold Medallists	SB: Sport bag TS: Training shorts ST: Training shirt SP: Sparring gloves SH: Sparring headguard WU: Warmup HD: Hoodie	85	85	